

ANDHRA PRADESH POWER GENERATION CORPORATION LIMITED
ABSTRACT

APGENCO - Regulations - Tender Procedure - Mandatory Implementation of Reverse Tendering in respect of Procurement of Goods, Services and works having value of Rs. 1.0 Crore and above guidelines for conducting reverse tendering in APGENCO/APPDCL - Orders- Issued.

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G.O.O. No. 101 /CGM(Adm, IS & ERP))/2021

Dated: 30 .07.2021

Read the following:-

1. G.O.Ms.No.79, dt. 25.08.2020 issued by Finance (HR.V-TFR) Dept.,
2. G.O.O. No. 482/ CGM (Adm, IS & ERP)/2021, dt. 18.09.2020.
3. G.O.O. No. 75/ CGM (Adm, IS & ERP)/2021, dt. 18.06.2021.
4. Lr.No. CEG/SE(Coal)/Reverse Tendering/Report/21, dt. 07.07.2021.

ORDER:-

Vide G.O.O. 2nd cited above, APGENCO have adopted the orders of GoAP vide G.O.Ms 1st cited issued by Finance (HR.V-TFR) Department regarding mandatory implementation of Reverse Tendering in respect of procurement of Goods, Services and Works with a value of Rs. 1.0 crore (Rupees one crore) and above which come into force with immediate effect. The same was ratified on 14.10.2020 in 176th Board Meeting. In the G.O.O 3rd read above, a committee was constituted to study the process of Reverse Tendering being followed in APGENCO/APPDCL and Government Departments like R&B, Water Resources, Municipal Administration, Urban Development etc., and to submit a report on framing the terms and conditions to be stipulated so as to follow uniform procedure in conducting reverse tendering in APGENCO/APPDCL.

2. The Committee has submitted its recommendations vide reference 4th read above to follow certain guidelines in conducting the reverse tendering in respect of procurement of Goods, Services and Works with a value of Rs. 1.0 crore (Rupees one crore) and above in APGENCO/APPDCL.

3. After careful consideration, the following guidelines are hereby issued to follow in APGENCO/APPDCL and scrupulously in conducting Reverse Tendering in respect of procurement of Goods, Services and Works with a value of Rs. 1.0 crore (Rupees one crore) and above.

- i. All the tenders shall be invited in APGENCO e-procurement platform with Reverse Tendering method for the value of the supplies / contracts / services of more than Rs 1.0 Cr.
- ii. The Technical bids shall be evaluated to finalize the eligible bidders for considering opening of price bids and conducting reverse tendering.
- iii. APGENCO e-procurement portal is having facility for conducting Reverse Tendering and if required, sufficient training shall be given to bidders after opening of price bids.

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- iv. The start price shall be determined as the L1 price.
- v. The Decremental rate of Reverse Tendering shall be determined as 0.5% of ECV, which shall be rounded off to nearest integer.
- vi. To conduct the Reverse Tender process, at least two bidders would be required.
- vii. The initial period of the Reverse Tendering process is 1 hour, following which there will be an auto extension of time by 10 minutes in case of any reduction in bid recorded in the prior 10 minutes.
- viii. The following shall be the criteria for allowing the eligible bidders for participating in the Reverse Tendering after opening of the Price bids:
 - a. If the number of bidders qualified equal or less than 4, all bidders are to be allowed to participate in the Reserve Tendering.
 - b. If the number of bidders qualified are 5, the highest bidder (H1) shall be eliminated from the eligible bidders for participating in the Reverse Tendering.
 - c. If the number of bidders qualified are more than five (05), 60% of the bidders (counting from the bidder who has quoted lowest initial price offer) or five (05) whichever is more are to be allowed for reverse tendering. 60% value is to be rounded off to the nearest round figure.
 - d. If only single qualified bidder is available, the concerned tender committee will have the discretion to dispense with the reverse tendering and for further processing of the tender may be taken as per the delegation of powers issued by APGENCO.

S. No.	No. of bidders qualified for opening of price bids	No. of bidders allowed to participate in the reverse tendering
1	2	2
2	3	3
3	4	4
4	5	4
5	6	5
6	7	5
7	8	5
8	9	5
9	10	6
10	11	7
11	12	7
12	13	8
13	14	8
14	15	9

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4. These orders are also available on APGENCO website and can be accessed at the address www.apgenco.gov.in.

B. SREEDHAR
MANAGING DIRECTOR

To

All Chief Engineers // Superintending Engineers Station Heads
All Functional Heads
The Chief General Manager/APPDCL/VJA
All FA&CCA's/Dy.CCA's
The Chief General Manager (Adm, IS & ERP)

Copy to the:

Executive Director (Civil)/VS/VJA
CFO/APPDCL/VJA
PS to Chairman/APGENCO
CE (T) to Managing Director/VS/VJA
Dy.EE (T) to Managing Director/VS/VJA
Dy.EE (T) to Director (HR & IR)/VS/VJA
SAO to Director (Finance & Commercial)/VS/VJA
Assistant Company Secretary/VS/VJA
Stock File/Spare.

C.No.CGM(Adm,IS &ERP)/)/DS(Estt)/AS(PNT & Reg)/ 62/2020.

// FORWARDED :: BY ORDER //

J. Nalini
Assistant Secretary (PNT & Reg)